

RATING ACTION COMMENTARY

Fitch Affirms Findeter's IDR at BB+; Outlook Negative

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Fitch Ratings - Monterrey/Bogota - 18 Sep 2025: Fitch Ratings has affirmed Financiera de Desarrollo Territorial S.A.'s (Findeter) Long- and Short-Term Foreign and Local Currency Issuer Default Ratings (IDRs) at 'BB+' and 'B', respectively. The Rating Outlook is Negative, in line with that of the Colombian sovereign. Fitch has also affirmed Findeter's National Long- and Short-Term Rating at 'AAA(col)' and 'F1+' respectively, with a Stable Outlook for the Long-Term Rating.

KEY RATING DRIVERS

Government Support Drives Ratings: Findeter's IDRs are driven by its Government Support Rating (GSR), which is equalized to Colombia's Long-Term IDR (BB+/Negative). The ratings reflect Fitch's assessment of the Colombian government's propensity and ability to provide timely support to Findeter if needed. Colombia's sovereign rating reflects its ability to support the development bank, while its propensity to support is reflected in Findeter's state ownership and policy bank role.

The GSR indicates the minimum level to which the entity's Long-Term IDRs could fall if Fitch does not change its view on potential sovereign support. Findeter's National Ratings are at the highest level in the ratings scale, reflecting potential sovereign support if needed. These ratings indicate relative creditworthiness within Colombia.

State Ownership: Fitch's support assessment considers with high importance that Findeter is fully owned by the state through Grupo Bicentenario, a government holding of the Ministry of Finance. Although the Colombian government does not explicitly guarantee all of Findeter's liabilities, Fitch views its ownership as long term and strategic.

Bank's Policy Role: Findeter's ratings reflect its policy role of high importance. The entity is an integral arm of the state, implementing the economic development policies of the

National Development Plan and financing regional and urban infrastructure.

As a development bank, Findeter primarily structures general obligation loans to supervised financial institutions and, direct lines generally backed by promissory notes from infrastructure projects. Consistent with the National Development Plan for 2022-2026, Findeter grants direct loans to special-purpose vehicles structured for investment projects in eligible sectors. This further supports Fitch's view on Findeter's relevant policy role.

Development Role Explains Financial Performance: As of June 2025, past due loans (PDLs) over 30 days totaled 2.5%, surpassing the average of the last four years, reflecting the deterioration of a direct exposure of an electricity sector borrower. By the same date, the operating profit-to-risk-weighted assets (RWA) ratio fell to -0.38%, from 1.8% in December 2024. Operating profit weakened due to a 290% rise in loan impairment charges, largely explained to that single-name exposure. Profitability was further pressured by a sustained narrowing of the net interest margin amid monetary easing and 2024-2025 rate cuts, alongside a negative net result from trading and derivatives.

Strong Capital and Improved Loan-to-Deposit: As of June 2025, the Common Equity Tier 1 (CET1) ratio was 21.2%, above the result of December 2024 (19,75%) and compares favorably with local and international peers. The loans-to-customer deposits ratio improved to 113,2%, below the four-year average of 147.2%, but still exceeds the banking sector average. Following the maturity of two bonds in 2024, term deposit certificates now account for nearly 80% of total funding, with multilaterals as the next largest source.

RATING SENSITIVITIES

Factors that Could, Individually or Collectively, Lead to Negative Rating Action/Downgrade

- -- Findeter's GSR and IDRs could be downgraded if the sovereign rating is downgraded;
- -- Findeter's GSR, IDRs, and National Scale Ratings could also be downgraded if Fitch perceives a decline in the bank's policy role for the government, such as a shift in its role of transforming the regions by financing different sectors of the economy. However, this scenario is unlikely over the medium term.

Factors that Could, Individually or Collectively, Lead to Positive Rating Action/Upgrade

- -- Findeter's GSR and IDRs could be upgraded in the event of a similar action on Colombia's sovereign ratings, without any change in Fitch's view of the government's propensity to provide support to this bank;
- -- National Ratings have no upside potential because they are at the highest level in the national rating scale.

REFERENCES FOR SUBSTANTIALLY MATERIAL SOURCE CITED AS KEY DRIVER OF RATING

The principal sources of information used in the analysis are described in the Applicable Criteria.

PUBLIC RATINGS WITH CREDIT LINKAGE TO OTHER RATINGS

The ratings are support-driven. This entity's ratings are linked to those of the Colombian Sovereign.

ESG CONSIDERATIONS

The highest level of ESG credit relevance is a score of '3', unless otherwise disclosed in this section. A score of '3' means ESG issues are credit-neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. Fitch's ESG Relevance Scores are not inputs in the rating process; they are an observation on the relevance and materiality of ESG factors in the rating decision. For more information on Fitch's ESG Relevance Scores,

visithttps://www.fitchratings.com/topics/esg/products#esg-relevance-scores.

RATING ACTIONS

ENTITY / DEBT \$	RATING \$	PRIOR ≑
Financiera de Desarrollo Territorial S.A Findeter	LT IDR BB+ Rating Outlook Negative Affirmed	BB+ Rating Outlook Negative
	ST IDR B Affirmed	В

LC LT IDR BB+ Rating Outlook Negative Affirmed	BB+ Rating Outlook Negative
LC ST IDR B Affirmed	В
Natl LT AAA(col) Rating Outlook Stable Affirmed	AAA(col) Rating Outlook Stable
Natl ST F1+(col) Affirmed	F1+(col)
Government Support bb+ Affirmed	bb+

VIEW ADDITIONAL RATING DETAILS

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APPLICABLE CRITERIA

National Scale Rating Criteria (pub. 22 Dec 2020)

Metodología de Calificaciones en Escala Nacional (pub. 22 Dec 2020)

Metodología de Calificación de Bancos (pub. 28 Sep 2023)

Bank Rating Criteria (pub. 21 Mar 2025) (including rating assumption sensitivity)

ADDITIONAL DISCLOSURES

Dodd-Frank Rating Information Disclosure Form

Solicitation Status

Endorsement Policy

ENDORSEMENT STATUS

Financiera de Desarrollo Territorial S.A. - Findeter

EU Endorsed, UK Endorsed

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